

HALLENSTEIN GLASSON HOLDINGS LIMITED
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX MONTHS ENDED 1 FEBRUARY 2014 (unaudited)

	Group Half Year ended 1/2/14	Group Half Year ended 1/2/13	up/down %
\$000's			
Sales Revenue	106,430	115,730	-8.0%
Cost of Sales	(44,805)	(47,606)	
Gross Profit	61,625	68,124	-9.5%
Other Operating Income	255	69	
Selling Expenses	(40,149)	(41,097)	-2.3%
Distribution Expenses	(3,379)	(3,540)	-4.5%
Administration Expenses	(10,034)	(9,653)	3.9%
Total Expenses	(53,562)	(54,290)	-1.3%
Operating Profit	8,318	13,903	-40.2%
Finance Income	291	541	-46.2%
Profit Before Income Tax	8,609	14,444	-40.4%
Income Tax	(2,432)	(4,073)	-40.3%
Net Surplus Attributable to the Shareholders of the Holding Company	6,177	10,371	-40.4%
Other comprehensive income			
Fair value gain (loss) in cash flow hedge reserve net of tax	150	(54)	
Increase (Decrease) in Share Option Reserve	62	22	
Total comprehensive income for the year	6,389	10,339	
Earnings per share			
Basic earnings per share	10.36	17.39	
Diluted earnings per share	10.36	17.39	

The Notes to the Accounts form an integral part of and are to be read in conjunction with these Financial Statements.

HALLENSTEIN GLASSON HOLDINGS LIMITED

STATEMENT OF FINANCIAL POSITION

AS AT 1 FEBRUARY 2014 (unaudited)

	Group As at 1/2/14 \$'000	Group As at 1/2/13 \$'000	Group As at 1/8/13 \$'000
Equity			
Contributed Equity	28,241	27,566	28,498
Asset revaluation reserve	11,811	10,632	11,811
Cashflow hedge reserve	290	(40)	140
Share Option Reserve	149	284	87
Retained earnings	22,138	27,362	26,399
Total Equity	62,629	65,804	66,935
Represented by			
Current Assets			
Cash and cash equivalents	16,419	26,199	19,312
Trade and other receivables	878	1,069	1,138
Advances to Employees	509		544
Due From Subsidiaries			
Derivative Financial Instruments	404		195
Prepayments	584	3,187	2,669
Inventories	14,589	13,650	20,224
Total Current Assets	33,383	44,105	44,082
Non-Current Assets			
Investments in Subsidiaries			
Property, plant and equipment	40,251	38,253	40,209
Intangible assets	496	626	597
Deferred tax	435	835	420
Total Non-Current Assets	41,182	39,714	41,226
Total Assets	74,565	83,819	85,308
Current Liabilities			
Trade payables	1,500	3,923	6,836
Employee benefits	3,454	3,695	3,081
Other payables	7,654	9,248	7,302
Derivative Financial Instruments		55	
Taxation payable	(672)	1,094	1,154
Total Current Liabilities	11,936	18,015	18,373
Total Liabilities	11,936	18,015	18,373
Net Assets	62,629	65,804	66,935

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HALLENSTEIN GLASSON HOLDINGS LIMITED

STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 1 FEBRUARY 2014 (unaudited)

	Group						
	Share Capital	Treasury Stock	Asset revaluation reserve	Cash flow hedge reserve	Share Option Reserve	Retained earnings	Total Equity
	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at 1 August 2012	29,279	(1,607)	10,632	14	325	27,921	66,564
Comprehensive Income							
Profit for year	-	-	-	-	-	10,371	-
Revaluation net of tax	-	-	-	-	-	-	-
Cash flow hedges net of tax	-	-	-	(54)	-	-	-
Increase in share option reserve	-	-	-	-	22	-	-
Total comprehensive income	-	-	-	(54)	22	10,371	10,339
Transactions with Owners							
Purchase of treasury stock	-	(699)	-	-	-	-	-
Sale of treasury stock	-	732	-	-	-	-	-
Transfer of treasury stock to employees	-	142	-	-	-	-	-
Transfer of share option reserve to retained earnings	-	-	-	-	(63)	63	-
Dividends	-	59	-	-	-	(11,333)	-
Gain/loss on sale of treasury stock transferred to retained earnings	-	(340)	-	-	-	340	-
Total transactions with owners	-	(106)	-	-	(63)	(10,930)	(11,099)
Balance at 1 February 2013	29,279	(1,713)	10,632	(40)	284	27,362	65,804
Comprehensive Income							
Profit for year	-	-	-	-	-	8,298	-
Revaluation net of tax	-	-	1,179	-	-	-	-
Cash flow hedges net of tax	-	-	-	180	-	-	-
Increase in share option reserve	-	-	-	-	59	-	-
Total comprehensive income	-	-	1,179	180	59	8,298	9,716
Transactions with Owners							
Purchase of treasury stock	-	-	-	-	-	-	-
Sale of treasury stock	-	221	-	-	-	-	-
Dividends	-	105	-	-	-	(9,544)	-
Transfer to Employee Advances	-	633	-	-	-	-	-
Transfer of share option reserve to retained earnings	-	-	-	-	(256)	256	-
Gain/loss on sale of treasury stock transferred to retained earnings	-	(27)	-	-	-	27	-
Total transactions with owners	-	932	-	-	(256)	(9,261)	(8,585)
Balance at 1 August 2013	29,279	(781)	11,811	140	87	26,399	66,935
Comprehensive Income							
Profit for year	-	-	-	-	-	6,177	-
Revaluation net of tax	-	-	-	-	-	-	-
Cash flow hedges net of tax	-	-	-	150	-	-	-
Increase in share option reserve	-	-	-	-	62	-	-
Total comprehensive income	-	-	-	150	62	6,177	6,389
Transactions with Owners							
Purchase of treasury stock	-	(298)	-	-	-	-	-
Sale of treasury stock	-	-	-	-	-	-	-
Transfer of treasury stock to employees	-	-	-	-	-	-	-
Transfer of share option reserve to retained earnings	-	-	-	-	-	-	-
Dividends	-	41	-	-	-	(10,438)	-
Gain/loss on sale of treasury stock transferred to retained earnings	-	-	-	-	-	-	-
Total transactions with owners	-	(257)	-	-	-	(10,438)	(10,695)
Balance at 1 February 2014	29,279	(1,038)	11,811	290	149	22,138	62,629

HALLENSTEIN GLASSON HOLDINGS LIMITED

STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED 1 FEBRUARY 2014 (unaudited)

Group

	Half Year ended 1/2/14 \$'000	Half Year ended 1/2/13 \$'000
Cash Flows from Operating Activities		
Receipts:		
Sales to customers	106,689	115,667
Rent received	255	69
Interest from short term advances	268	512
Other interest	23	29
	<u>107,235</u>	<u>116,277</u>
Cash was applied to:		
Payments to suppliers	70,656	73,114
Payments to employees	20,703	21,529
Interest paid	-	-
Taxation paid	4,331	6,401
	<u>95,690</u>	<u>101,044</u>
Net cash flows from/(applied to) operating activities	11,545	15,233
Cash flows from investing activities		
Cash was provided from:		
Proceeds from sale of property, plant and equipment and intangible assets	43	92
Repayment of Employee Advances	35	
	<u>78</u>	<u>92</u>
Cash was applied to:		
Purchase of property, plant and equipment and intangible assets	3,821	3,855
	<u>3,821</u>	<u>3,855</u>
Net cash flows from/(applied to) investing activities	(3,743)	(3,763)
Cash flows from financing activities		
Sale of treasury stock	-	732
Dividends received for treasury stock	41	59
	<u>41</u>	<u>791</u>
Cash was applied to:		
Dividend paid	10,438	11,333
Purchase of treasury Stock	298	699
	<u>10,736</u>	<u>12,032</u>
Net cash flows from/(applied to) financing activities	(10,695)	(11,241)
Net increase/(decrease) in funds held	(2,893)	229
Opening cash position		
Bank	1,122	2,694
Add:		
Cash on hand	63	68
Short term deposits	18,127	23,208
	<u>18,190</u>	<u>23,276</u>
Net cash held at balance date	<u>19,312</u>	<u>25,970</u>
Closing cash position		
Bank	5,496	841
Add:		
Short term deposits	10,861	25,291
Cash on hand	62	67
	<u>10,923</u>	<u>25,358</u>
Net cash held at balance date	<u>16,419</u>	<u>26,199</u>
Net increase/(decrease) in funds held	(2,893)	229

The Notes to the Accounts form an integral part of and are to be read in conjunction with these Financial Statements.

HALLENSTEIN GLASSON HOLDINGS LIMITED

**RECONCILIATION OF SURPLUS
AFTER TAXATION TO CASH FLOWS FROM**

OPERATING ACTIVITIES FOR THE SIX MONTHS ENDED 1 FEBRUARY 2014 (unaudited)	Year ended 1/2/14 \$'000	Year ended 1/2/13 \$'000
Reported surplus after taxation	6,177	10,371
Add/(deduct) items classified as investing or financing activities (Gain)/ loss on sale of plant and equipment	8	(18)
Add/(deduct) non cash items		
Depreciation and amortisation	3,828	3,760
Deferred taxation	(73)	(222)
Revaluation of Financial Instruments		
Notional Share Option Cost	62	22
Add/(deduct) movements in working capital items		
Taxation payable	(1,826)	(2,107)
Receivables	2,345	(490)
Creditors and accruals	(4,611)	(1,947)
Inventories	5,635	5,864
Net cash flows from/(applied to) operating activities	11,545	15,233

The Notes to the Accounts form an integral part of and are to be read in conjunction with these financial statements.

SEGMENT RESULTS

(unaudited)

For the period ended 1 February 2014	Glassons	Glassons	Hallensteins	Storm	Property	Parent	Total Group
	New Zealand	Australia					
	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's
INCOME STATEMENT							
Total sales revenue from external customers	41,047	18,040	43,040	4,303	-	-	106,430
Cost of Sales	(17,575)	(7,224)	(18,522)	(1,484)			(44,805)
Interest Income	40	3	244	3	-	1	291
Depreciation and software amortisation	1,542	907	1,063	190	126	-	3,828
Net Profit Before Tax	4,243	(1,726)	5,282	401	409	-	8,609
Tax	(1,193)	483	(1,494)	(114)	(114)	-	(2,432)
Net profit after tax	3,050	(1,243)	3,788	287	295	-	6,177
BALANCE SHEET							
Current Assets	10,207	3,572	18,218	1,004	36	346	33,383
Non Current Assets	13,280	5,637	6,989	1,085	14,191		41,182
Current Liabilities	5,062	1,985	4,167	572	118	32	11,936
Purchase of property, plant and equipment and intangibles	2,029	287	1,361	96	48	-	3,821

For the period ended 1 February 2013	Glassons	Glassons	Hallensteins	Storm	Property	Parent	Total Group
	New Zealand	Australia					
	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's
INCOME STATEMENT							
Total sales revenue from external customers	45,870	21,375	43,754	4,731	-	-	115,730
Cost of Sales	(20,138)	(7,916)	(18,149)	(1,403)			(47,606)
Interest Income	150	8	375	4	-	4	541
Depreciation and software amortisation	1,456	944	1,067	172	121	-	3,760
Net Profit Before Tax	6,412	(822)	7,159	1,147	548	-	14,444
Tax	(1,807)	222	(2,010)	(325)	(153)	-	(4,073)
Net profit after tax	4,605	(600)	5,149	822	395	-	10,371
BALANCE SHEET							
Current Assets	12,751	3,297	27,002	1,046	(61)	70	44,105
Non Current Assets	12,216	6,547	6,210	1,018	13,723		39,714
Current Liabilities	6,892	3,137	6,828	992	61	105	18,015
Purchase of property, plant and equipment and intangibles	1,972	783	914	186	-	-	3,855