

**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE SIX MONTHS ENDED 1 FEBRUARY 2017 (unaudited)**

	Group Half Year ended 1/2/17	Group Half Year ended 1/2/16
\$000's		
<b>Sales Revenue</b>	<b>122,911</b>	112,399
Cost of Sales	<b>(51,555)</b>	(48,563)
<b>Gross Profit</b>	<b>71,356</b>	63,836
Other Operating Income	<b>387</b>	392
Selling Expenses	<b>(44,238)</b>	(41,200)
Distribution Expenses	<b>(3,732)</b>	(3,395)
Administration Expenses	<b>(11,084)</b>	(10,327)
Total Expenses	<b>(59,054)</b>	(54,922)
<b>Operating Profit</b>	<b>12,689</b>	9,306
Finance Income	<b>135</b>	224
<b>Profit Before Income Tax</b>	<b>12,824</b>	9,530
<b>Income Tax</b>	<b>(3,639)</b>	(2,713)
<b>Net Surplus Attributable to the Shareholders of the Holding Company</b>	<b>9,185</b>	6,817
<b>Other comprehensive income</b>		
Fair value gain (loss) in cash flow hedge reserve net of tax	<b>1,897</b>	(1,478)
Increase (Decrease) in Share Option Reserve	<b>56</b>	71
<b>Total comprehensive income for the year</b>	<b>11,138</b>	5,410
<b>Earnings per share</b>		
Basic earnings per share	<b>15.40</b>	11.43
Diluted earnings per share	<b>15.40</b>	11.43

The Notes to the Annual Accounts form an integral part of and are to be read in conjunction with these Financial Statements.

**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT 1 FEBRUARY 2017 (unaudited)**

	<b>Group As at 1/2/17 \$'000</b>	Group As at 1/2/16 \$'000	Group As at 1/8/16 \$'000
<b>Equity</b>			
Contributed Equity	27,637	27,494	27,649
Asset revaluation reserve	12,617	12,617	12,617
Cashflow hedge reserve	(521)	(416)	(2,418)
Share Option Reserve	259	313	203
Retained earnings	17,169	18,989	17,826
<b>Total Equity</b>	<b>57,161</b>	<b>58,997</b>	<b>55,877</b>
Represented by			
<b>Current Assets</b>			
Cash and cash equivalents	11,650	12,676	14,191
Trade and other receivables	353	408	1,660
Advances to Employees	249	362	346
Prepayments	3,642	1,694	3,419
Inventories	17,637	19,629	20,001
<b>Total Current Assets</b>	<b>33,531</b>	<b>34,769</b>	<b>39,617</b>
<b>Non-Current Assets</b>			
Investments in Subsidiaries	-	-	-
Property, plant and equipment	40,445	36,636	36,227
Intangible assets	431	457	493
Deferred tax	2,006	1,397	2,291
<b>Total Non-Current Assets</b>	<b>42,882</b>	<b>38,490</b>	<b>39,011</b>
<b>Total Assets</b>	<b>76,413</b>	<b>73,259</b>	<b>78,628</b>
<b>Current Liabilities</b>			
Trade payables	4,195	2,671	7,921
Employee benefits	4,258	4,647	3,929
Other payables	8,495	5,932	6,208
Derivative Financial Instruments	723	577	3,694
Taxation payable	1,581	435	999
<b>Total Current Liabilities</b>	<b>19,252</b>	<b>14,262</b>	<b>22,751</b>
<b>Total Liabilities</b>	<b>19,252</b>	<b>14,262</b>	<b>22,751</b>
<b>Net Assets</b>	<b>57,161</b>	<b>58,997</b>	<b>55,877</b>

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**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE SIX MONTHS ENDED 1 FEBRUARY 2017 (unaudited)**

	Share Capital	Treasury Stock	Asset revaluation reserve	Group Cash flow hedge reserve	Share Option Reserve	Retained earnings	Total Equity
	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at 1 August 2015	29,279	(1,799)	12,617	1,062	242	22,014	63,415
Comprehensive Income							
Profit for year	-	-	-	-	-	6,817	6,817
Revaluation net of tax	-	-	-	(1,478)	-	-	(1,478)
Cash flow hedges net of tax	-	-	-	-	-	-	-
Increase in share option reserve	-	-	-	-	71	-	71
Total comprehensive income	-	-	-	(1,478)	71	6,817	5,410
Transactions with Owners							
Purchase of treasury stock	-	(299)	-	-	-	-	(299)
Sale of treasury stock	-	-	-	-	-	-	-
Transfer of treasury stock to employees	-	231	-	-	-	-	231
Transfer of share option reserve to retained earnings	-	-	-	-	-	-	-
Dividends	-	82	-	-	-	(9,842)	(9,760)
Gain/loss on sale of treasury stock transferred to retained earnings	-	-	-	-	-	-	-
Total transactions with owners	-	14	-	-	-	(9,842)	(9,828)
Balance at 1 February 2016	29,279	(1,785)	12,617	(416)	313	18,989	58,997
Comprehensive Income							
Profit for year	-	-	-	-	-	6,862	6,862
Revaluation net of tax	-	-	-	-	-	-	-
Cash flow hedges net of tax	-	-	-	(2,002)	-	-	(2,002)
Increase in share option reserve	-	-	-	-	34	-	34
Total comprehensive income	-	-	-	(2,002)	34	6,862	4,894
Transactions with Owners							
Purchase of treasury stock	-	(548)	-	-	-	-	(548)
Sale of treasury stock	-	520	-	-	-	-	520
Transfer to Employee Advances	-	1	-	-	-	-	1
Transfer of share option reserve to retained earnings	-	-	-	-	(144)	144	-
Dividends	-	66	-	-	-	(8,053)	(7,987)
Gain/loss on sale of treasury stock transferred to retained earnings	-	116	-	-	-	(116)	-
Total transactions with owners	-	155	-	-	(144)	(8,025)	(8,014)
Balance at 1 August 2016	29,279	(1,630)	12,617	(2,418)	203	17,826	55,877
<b>Comprehensive Income</b>							
Profit for year	-	-	-	-	-	9,185	9,185
Revaluation net of tax	-	-	-	-	-	-	-
Cash flow hedges net of tax	-	-	-	1,897	-	-	1,897
Increase in share option reserve	-	-	-	-	56	-	56
<b>Total comprehensive income</b>	-	-	-	1,897	56	9,185	11,138
<b>Transactions with Owners</b>							
Purchase of treasury stock	-	(100)	-	-	-	-	(100)
Sale of treasury stock	-	-	-	-	-	-	-
Transfer of treasury stock to employees	-	-	-	-	-	-	-
Transfer of share option reserve to retained earnings	-	-	-	-	-	-	-
Dividends	-	88	-	-	-	(9,842)	(9,754)
Gain/loss on sale of treasury stock transferred to retained earnings	-	-	-	-	-	-	-
<b>Total transactions with owners</b>	-	(12)	-	-	-	(9,842)	(9,854)
<b>Balance at 1 February 2017</b>	<b>29,279</b>	<b>(1,642)</b>	<b>12,617</b>	<b>(521)</b>	<b>259</b>	<b>17,169</b>	<b>57,161</b>

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**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**STATEMENT OF CASH FLOWS**  
**FOR THE SIX MONTHS ENDED 1 FEBRUARY 2017 (unaudited)**

Group

	Half Year ended 1/2/17 \$'000	Half Year ended 1/2/16 \$'000
<b>Cash Flows from Operating Activities</b>		
<b>Receipts:</b>		
Sales to customers	124,218	112,709
Rent received	387	392
Interest from short term advances	121	206
Other interest	13	18
	<u>124,739</u>	<u>113,325</u>
<b>Cash was applied to:</b>		
Payments to suppliers	82,353	84,730
Payments to employees	23,730	22,374
Interest paid	-	-
Taxation paid	3,509	5,244
	<u>109,593</u>	<u>112,348</u>
<b>Net cash flows from/(applied to) operating activities</b>	<u>15,146</u>	<u>977</u>
<b>Cash flows from investing activities</b>		
<b>Cash was provided from:</b>		
Proceeds from sale of property, plant and equipment and intangible assets	4	8
Repayment of Employee Advances	97	214
	<u>101</u>	<u>222</u>
<b>Cash was applied to:</b>		
Purchase of property, plant and equipment and intangible assets	7,934	2,185
	<u>7,934</u>	<u>2,185</u>
<b>Net cash flows from/(applied to) investing activities</b>	<u>(7,833)</u>	<u>(1,963)</u>
<b>Cash flows from financing activities</b>		
Dividends received for treasury stock	88	82
	<u>88</u>	<u>82</u>
<b>Cash was applied to:</b>		
Dividend paid	9,842	9,842
Purchase of treasury Stock	100	299
	<u>9,942</u>	<u>10,141</u>
<b>Net cash flows from/(applied to) financing activities</b>	<u>(9,854)</u>	<u>(10,059)</u>
<b>Net increase/(decrease) in funds held</b>	<u>(2,541)</u>	<u>(11,045)</u>
<b>Opening cash position</b>		
Bank	1,978	4,598
Add:		
Cash on hand	61	61
Short term deposits	12,152	19,062
	<u>12,213</u>	<u>19,123</u>
Net cash held at end of period	<u>14,191</u>	<u>23,721</u>
<b>Closing cash position</b>		
Bank	1,384	2,879
Add:		
Cash on hand	62	62
Short term deposits	10,204	9,735
	<u>10,266</u>	<u>9,797</u>
Net cash held at end of period	<u>11,650</u>	<u>12,676</u>
<b>Net increase/(decrease) in funds held</b>	<u>(2,541)</u>	<u>(11,045)</u>

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**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**RECONCILIATION OF SURPLUS AFTER TAXATION TO CASH FLOWS**  
**FROM OPERATING ACTIVITIES**  
**FOR THE SIX MONTHS ENDED 1 FEBRUARY 2017 (unaudited)**

	<b>Half Year ended 1/2/17 \$'000</b>	Half Year ended 1/2/16 \$'000
<b>Reported surplus after taxation</b>	<b>9,185</b>	6,817
<b>Add/(deduct) items classified as investing or financing activities</b>		
(Gain)/ loss on sale of plant and equipment	<b>31</b>	11
<b>Add/(deduct) non cash items</b>		
Depreciation and amortisation	<b>3,746</b>	3,890
Deferred taxation	<b>(453)</b>	(28)
Revaluation of Financial Instruments	<b>(338)</b>	-
Notional Share Option Cost	<b>56</b>	71
<b>Add/(deduct) movements in working capital items</b>		
Taxation payable	<b>582</b>	(2,502)
Receivables	<b>1,084</b>	(785)
Creditors and accruals	<b>(1,110)</b>	(6,695)
Inventories	<b>2,363</b>	198
<b>Net cash flows from/(applied to) operating activities</b>	<b>15,146</b>	<b>977</b>

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**HALLENSTEIN GLASSON HOLDINGS LIMITED**  
**SEGMENT RESULTS**  
**FOR THE SIX MONTHS ENDED 1 FEBRUARY 2017 (unaudited)**

For the period ended 1 February 2017	Glassons New Zealand	Glassons Australia	Hallenstein Brothers	Storm	Property	Parent	Total Group
	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's
<b>INCOME STATEMENT</b>							
Total sales revenue from external customers	45,802	26,049	46,904	4,156	-	-	122,911
Cost of Sales	(19,687)	(9,748)	(20,623)	(1,497)	-	-	(51,555)
Interest Income	88	-	43	4	-	-	135
Depreciation and software amortisation	1,286	1,023	1,151	146	140	-	3,746
Net Profit Before Tax	5,701	1,640	5,029	44	410	-	12,824
Tax	(1,613)	(470)	(1,428)	(13)	(115)	-	(3,639)
Net profit after tax	4,088	1,170	3,601	31	295	-	9,185
<b>BALANCE SHEET</b>							
Current Assets	12,710	3,934	2,857	12,033	(16)	2,013	33,531
Non Current Assets	10,314	7,426	9,484	1,124	14,534	-	42,882
Current Liabilities	7,191	5,267	5,602	966	193	33	19,252
Purchase of property, plant and equipment and intangibles	1,462	2,600	3,576	296	-	-	7,934

For the period ended 1 February 2016	Glassons New Zealand	Glassons Australia	Hallenstein Brothers	Storm	Property	Parent	Total Group
	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's
<b>INCOME STATEMENT</b>							
Total sales revenue from external customers	38,835	21,119	47,898	4,547	-	-	112,399
Cost of Sales	(17,840)	(8,728)	(20,478)	(1,517)	-	-	(48,563)
Interest Income	88	1	127	6	-	2	224
Depreciation and software amortisation	1,399	1,032	1,185	135	139	-	3,890
Net Profit Before Tax	1,930	(1,085)	7,601	599	485	-	9,530
Tax	(554)	300	(2,151)	(172)	(136)	-	(2,713)
Net profit after tax	1,376	(785)	5,450	427	349	-	6,817
<b>BALANCE SHEET</b>							
Current Assets	11,382	5,172	15,814	2,232	(5)	174	34,769
Non Current Assets	10,504	4,805	7,603	842	14,736	-	38,490
Current Liabilities	5,307	2,756	4,930	1,048	189	32	14,262
Purchase of property, plant and equipment and intangibles	1,275	176	685	44	5	-	2,185